

XEON: INNOVATIVE, FLEXIBLE & TAILOR-MADE SOLUTIONS

TRADE FINANCE

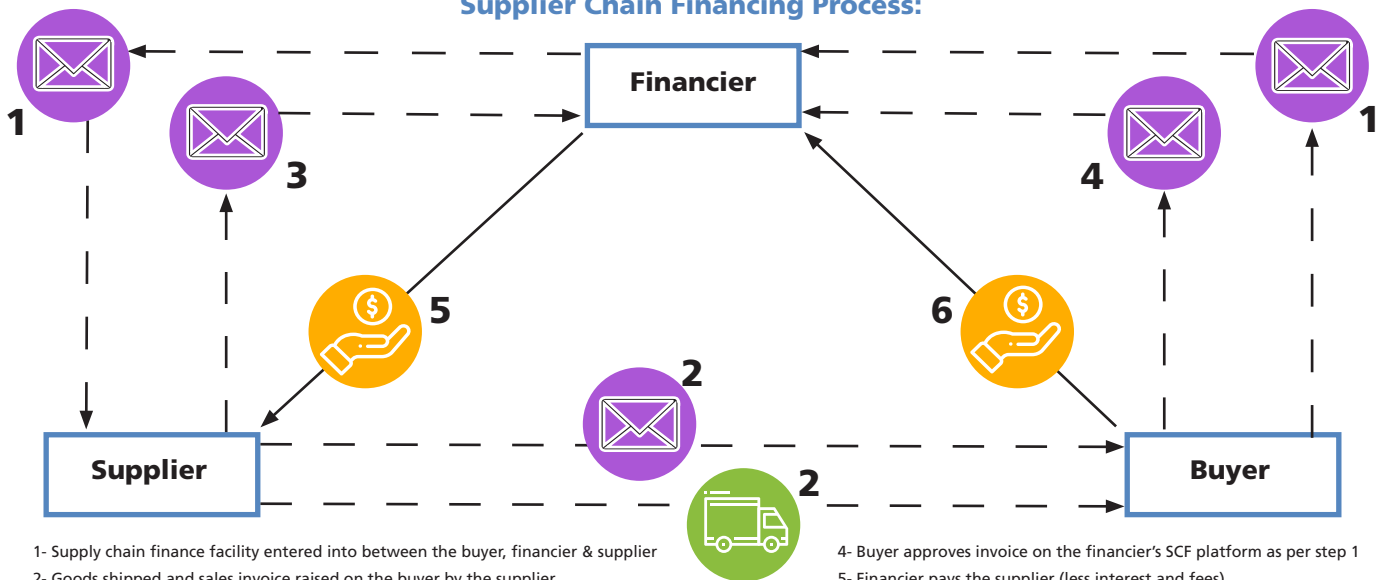
Trade finance is the lifeblood of most cross-border business transactions. In doing so, exporters require payment for the goods they are selling, and importers need guarantees that they will be satisfied with the delivery and quality of the goods purchased. As a result of market demand, Xeon has backward integrated the logistics value chain to provide flexible trade finance solutions to importers and exporters. We have a dedicated team that designs and funds tailor-made trade solutions to meet your unique requirements through a single point of contact

Trade Finance in 2 Models:

We offer two primary forms of trade finance, namely "agency" and "ownership". On the "agency model" you, the client is on record as the importer of the product; whereas on the "ownership model" Xeon is on record as the importer of the product. The benefit to the

customer in the ownership trade finance model is that the customer will receive a single invoice for the actual landed cost of the product. This will also enable you to claim level 1 BEE points for your local purchase because Xeon is a level 1 BEE service provider.

Supplier Chain Financing Process:



- 1- Supply chain finance facility entered into between the buyer, financier & supplier
- 2- Goods shipped and sales invoice raised on the buyer by the supplier
- 3- Supplier submits invoice to financier's SCF platform

- 4- Buyer approves invoice on the financier's SCF platform as per step 1
- 5- Financier pays the supplier (less interest and fees)
- 6- Buyer settles financier at invoice maturity

Other Trade Finance Solutions:



Inventory finance



Collateralizing & settlement of documentary products



Short-term working capital



Off-balance sheet inventory finance



Purchase Order Finance



Hedging foreign currency exposure



Invoice Discounting

Contact

+27 (0) 861 9366 564

Email

sales@xeon.co.za

Website

www.xeon.co.za